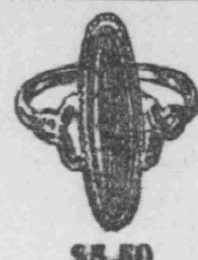


CHOICE
\$5.50



50c
A WEEK



\$5.50



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CASTELBERG Makes Another Big Purchase.

600 Beautiful Rings, embracing over one hundred different designs. Among the great variety of Ladies' Rings are the latest fad—Long Turquoise Matrix, Three and Five Stone Emeralds, Opals, Topaz, Pearls, Ruby Loops, and Cluster designs innumerable. Rings for men include Carbuncles, Three-stone Ruby, Opal and Turquoise, with fancy engraved mountings; Signets and others too numerous to mention.

All 14 Karat Gold Mountings.

SEE OUR MAGNIFICENT WINDOW DISPLAY.

Take Your Choice. We'll Charge it. Pay a Little at a Time If You Wish.

CHOICE
\$5.50

935 Penna. Avenue.

Castelberg's

FROM WOMAN'S POINT OF VIEW

If we could drop the habit of trying to find out what other people are doing and how they do it, we would be better off, for we are neglecting our own duties at the same time. Instead of searching for the secret of our neighbors' style of popularity, we might devote our attention to becoming acquainted with our own points, good and bad, and seeking display for the former and oblivion for the latter. We might study humanity with an eye to pleasing and forget that anybody else is in the race for popularity.

Two men in a trolley car were discussing a recent game of bridge in which one side scored two tricks. At the close of the game one of the opponents dealt four hands identical with those in which the points were scored and proceeded to show how the game could have been won by his partner had he, with his strong hand, played it to his face value instead of watching the playing of somebody else. I imagine that many accidents result from failure to do one's own part while thinking of what is going on elsewhere.

I know of a few automobile accidents due to a driver's thought that the team ahead was going to the left instead of the right, or would keep in the middle of the road. Had the rear vehicle been steered to the left and an effort been made to compel the other man to seek his proper place on the right there would have been no trouble. It is a waste of time to speculate on another's motives or movements, and a waste of vitality to worry over that or anything else. To keep at one's own business and put one's best into it are about all that can be expected of anybody and are all that is necessary to make life reasonably smooth.

I once had a cook who had lived in families where there were plenty of domestics and clearly defined duties. In such places she must have been invaluable, but in my home, where the cook had to answer the ring of the door bell when the housemaid was dressing and was expected to serve dinner when the other was out, she did not fit. She would not go a fraction of an inch outside of the limits she had marked. I advised her to seek a situation where her peculiar training would be appreciated.

Incidentally, she was worth more than I could pay her, because she confined her thoughts and labors to her own business. Look where you will, you will find the fable of the hare and the tortoise repeated over and over again. The hare with his advantage of speed gave too much thought to the tortoise and his lack of it, so persistent plugging won the day. There would have been no story and no moral had the hare put his ability to use. There would have been no need of the moral had humanity not shown unmistakable signs of interest in the business of others.

BETTY BRADEN.

Costume Details.
The touch of vivid color across the front of a waist is one of the latest. In the matter of yokes, almost anything passes. White lace and dyed lace, and even gold lace are used, to an almost equal extent. The fashion of threading ribbons through the summer frocks has held over, and is found in gowns, wraps, and even tailored suits for the winter. Eyelet embroidery has more or less taken the place of net for blouses.

French Mayonnaise.
Fifteen eggs beaten with egg beater until stringless or say about ten or fifteen minutes. Add five cups of strong cider vinegar and one cup water, stirring all the time. Add one-half cupful sugar and one-quarter pound of mustard mixed into a paste with water, and add gradually. Place in a double boiler and boil from one-half to three-quarters of an hour, until thick. Stir occasionally to keep mixture smooth. Seal in self-sealing jars. This will make about two quarts when done. Will keep indefinitely, sealed or unsealed.

MORNING CHIT-CHAT.



Ruth Cameron.

"Why don't you begin to-day and always say them?—those kind little words of appreciation that you quite frequently think, but very seldom get round to saying?" I wrote once on a time.

And to-day I want to add, "Why don't you begin to-day and refrain from saying them? those cruel little words of false encouragement or unmerited praise that you don't ever really think, but so often say?"

Unjust blame is very hard to bear, but unjust praise probably does infinitely more harm in the world.

A woman who can barely get engagements enough as a concert player to keep body and soul together, was talking to me the other day.

"I know I'm a failure," she said, "but it isn't wholly my fault."

"My friends are a good deal to blame. You see when I was a young girl and used to play at my friends' houses and at recitals everybody told me that I was a wonderful player; that I must go in for concert work; that I'd be a female Paderewski, and all that until my head was completely turned."

"I am practically sure that I might have been a first rate music teacher. Instead, thanks to my friends, I'm a fourth rate concert player, struggling to earn enough for a hall bedroom existence."

Perhaps the lady shifted the blame of her mistake too much onto other people, but I don't doubt she had good grounds for her complaint. Many a woman looks sadly back on her past and for hundreds of dollars and years of life spent in vain justly lays the blame on the false praises of such people.

"You are surely born for the stage."

"Any one with a voice like that ought to study for grand opera."

"There is no doubt about it—you ought not to waste yourself on teaching. Writing is certainly your vocation," they say.

And all the time they merely mean—

"You did well in the amateur play."

"You sang very well."

"That is a pretty good poem or essay for a college girl."

Praise like that is not gracious. It is cruel, and the people who continually give it are either very thoughtless or wicked—and I don't know as there is a great deal of difference.

Surely you wouldn't deliberately misdirect any one that you met on the street, would you?

Then why, by your false encouragement, deliberately misdirect those you meet on the highway of life?

RUTH CAMERON.

SHE MARRIED FOR GOLD

From the New York Mail.

It may be wouldn't get into your little head for a few flying golden days—golden—for you'd be so busy running your little white fingers through the lace in the chests in the cellar and the massed strings of precious things in the jewel box on your dressing table; and sitting on cloth-of-gold chair cushions and kicking your enthusiastic little heels against gold chair legs; and contemplating the bronze and rhinestone of those very heels, watching the gold gleam of your frock when you moved in the light, listening to the golden clink to your new last name and seeing how other folks heard that clink, too, and clicked their heels together and saluted at it when they did.

Maybe the little girl dream will last a week, if you're very tough-hearted and sort of armor-plated and thick-skinned and gold-dust-located.

But if you're tender-hearted and sensitive and thin-skinned, and your youth calls to youth, and the smoothness of youth's skin, and the strength of its shoulder, and the fire of its eye, and the sanity and sweetness of its temper, and the golden-bell of its laugh, then—why all a sudden, maybe at the end of one day of the gilded dream, you'll stiffen out on your cloth-of-gold cushions, with the gold dust blown out of your eyes, You'll stare over at the thing huddled in the antique Italian chair, lost in heavy sleep and snoring in it gently like a horse—a nicker, and you'll suddenly see with a wild-rummary sort of a half-laugh-half-cry somewhere down in your heart that its great head shines with the same gleam of the creamy marble around you; that he is old and tired and belongs to you—to you—and he is old.

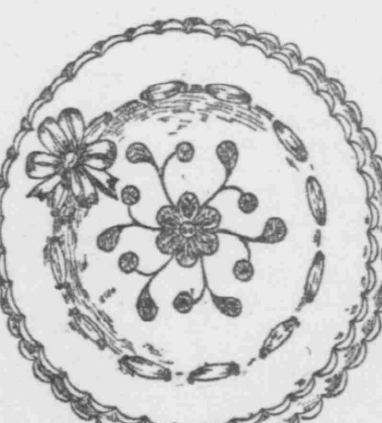
You will feel on your finger ends the rough deepness of youth's brown, heavy hair, and that you are youth, too—and the runaway cry in your heart will jump up in your throat and call out, "Does it pay?"

And the runaway lump in your throat is likely always to be there, little friend!

Emperor William, of Germany, is said to be financially aiding a series of experiments being made to stimulate plant growth by means of electrical currents.

TRANSFER PATTERNS.

(Upon receipt of this pattern, ordered on coupon below, place the rough or glazed side of bellows down on material to be stamped, then press hot iron on the back or smooth side of the pattern. Be careful not to let pattern slip.)



Paris Transfer Pattern No. 5111

Wallpaper design for a round pin-cushion, to be transferred to linen or lawn and embroidered in white or colors. The back and front are both scalloped and are laced together over the form with ribbon run through the eyelets.

Washington Herald Pattern Coupon.

Name.....

Address.....

Size desired.....

Fill out the numbered coupon and cut out pattern, and inclose, with 10 cents in stamps or coin, addressed to Pattern Department, The Washington Herald, Washington, D. C.

Largest Morning Circulation.

GRAVES ARE MARKED

Impressive Exercises Held by Woodmen of World.

PAY TRIBUTE TO THEIR DEAD

Procession Formed in Glenwood Cemetery, Headed by Boys of Woodcraft, and Graves of Deceased Woodmen Visited—Members of the Woman's Auxiliary Take Part.

An impressive ceremony took place at Glenwood Cemetery yesterday afternoon when several hundred members of the Woodmen of the World, the Woodmen Circle, and the Boys of Woodcraft joined in paying tribute to members who have died in the last year. At the grave of each a headstone was unveiled.

The Woodmen formed in line at the North Capitol street entrance, under command of Maj. George W. Sunday. They were led by the Boys of Woodcraft, in the blue uniforms of the order, and carried axes, symbols of the order. The graves at which services were held and headstones unveiled were those of William R. Verlander, Alpha Grove, No. 1; William E. Yettou, Cypress, No. 7; Daniel J. Macgibbon, Beta Grove, No. 2; C. Goodson, J. B. Kaufman, and J. P. Callagher, Oak, No. 4, and Mrs. Nellie C. Nelson, of Woodmen Circle, Oak Grove, No. 2.

Services were conducted by officers from the different lodges. At the grave of Mrs. Nellie C. Nelson the ladies conducted the services, while the men of Woodmen Circle formed a wedge and stood with uncovered heads.

Officers Take Part.

The officers were: Sovereign H. E. Sanyon, Elm Grove, No. 8, master of ceremonies; Sovereign B. F. Williams, Oak Camp, No. 4, consul commander; Sovereign H. W. Tippet, Oak, No. 4, adviser; Lieutenant; Sovereign D. B. F. Noel, Maple, No. 12, sentry; Sovereign R. Harding, Cypress, No. 7, escort; Sovereigns F. T. Murphy and J. C. McConnell, Elm, No. 8.

The Boys of Woodcraft formed a guard around the graves supported by civil officers. Psalms were read by Sovereign F. T. Murphy, Elm Grove, No. 8, and after which Consul Commander B. F. Williams, Adviser, Lieut. H. W. Tippet, and Banker A. P. Hart released an American flag, "Abide With Me" was sung by a quartet from St. James' Episcopal Church choir, comprising H. Paulson, soprano; W. H. Dalkin, alto; A. G. Frangley, basso, and A. Whitworth, tenor. During the singing five little girls dressed in white and wearing badges of red, black, and white, placed bouquets of roses and chrysanthemums on the graves.

At the grave of Mrs. Nelson the services were conducted by Miss Sadie M. Major. At the grave of J. P. Callagher Dr. A. L. Hughes, of Cypress Grove, No. 7, delivered a short address on "Fraternalism." The services were concluded with tape by Bugler Sergt. Otto Sunday, of the Boys of Woodcraft.

HOW I KEPT A GOOD SERVANT.

After many and various struggles both to get and to keep a girl for general housework, says a writer in Harper's Bazaar, I have hit upon a plan which has been successful in my case, and will, I think, work with a majority of servants.

In my town (as in many other places) it is always a difficult task to find a general housekeeper who is at all satisfactory; and if you do find one, you must, some one else is sure to try before long to get her away from you, the bait generally being a little higher wages. So when I secured a neat and pleasant German girl, who proved something of a "treasure," I immediately began to rack my brains to find a way to keep her; and here is my successful plan:

At Christmas time I told her that I was pleased with her work and wanted to keep her with me, and that if she was still with me three years from that Christmas I would give her a present of \$50. The idea of that amount of money all at once made a great impression on her, and she not only said that she certainly would stay, but made every effort to please me.

She has now been with me more than two years and is still satisfactory. Several times she has mentioned the fact that she intends to earn that \$50, and I believe she will do it. When that time is up, and I have given her the promised reward, I shall raise her wages a little and renew the offer for the next three years. I strongly recommend this scheme to any housekeeper who has been struggling with the usual troubles of the everlasting "servant question."

AN AFTERNOON GOWN.

From the Buffalo News.

The silk cashmeres are extremely popular for fall wear. They appeal to many because of their durability and pliability. They yield easily to the demands of the present modes.

A smart afternoon calling gown is the coal-dust shade, and is a variation of the washwoman model, which has caught Paris fashions so by the heels during the present season.

The upper bodice is of white, filmy chiffon, covered with silver-darned net; the lower bodice, from bust to waist line, is of the dress material.

This type of dress is notable for its extreme grace, and even the matron who has started on her downward journey of plumpness will be charming in such a gown.

Worn with it are elbow-length white kid gloves, the sleeves being short, and a black velvet hat trimmed with one immense eucalyptus of white and a bevy of white camellias.

Deviled Steak.

One flank steak, one large onion, two tablespoonfuls of butter, two tablespoonfuls of flour, one teaspoonful of salt, one-half teaspoonful of pepper, one teaspoonful mustard, three tablespoonfuls of vinegar, two cupfuls of hot water. Melt the butter in a frying pan, slice the onion and fry in the butter. Remove the onion when brown, cut the steak in pieces, dip in flour, and fry in the butter. Remove the meat from the frying pan and add to the butter the salt, vinegar, mustard, and pepper. Then add the hot water. Re-plate the steak in the frying pan, cover closely, and let simmer until the steak is tender. Dish on a platter, pour the gravy over it, and garnish with brown potatoes.

When ripping a seam, place one side of the goods under the presser foot of the machine, hold the outer side firmly, and with a sharp knife the threads may be easily cut.

CASTORIA
For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of J. C. Ayer & Co.

Overeating the food can often be counteracted by using a teaspoonful of vinegar and one of sugar.

Only 27 more shopping days before Xmas.

S. KANN-SONS & CO

8th St. & Pa. Ave.
"THE BUSY CORNER"

As the result of a big purchase we quote

Record-breaking Values on Ostrich Plumes.

These are all high-class goods, and at the prices named afford the woman who needs a plume a chance to buy at bigger than ever savings. Plumes are considered the only proper trimming for dress hats of the moment, and it is therefore an achievement, in view of the extraordinary demand, to be able to present to our patrons such a sale.

SPECIAL NOTICE RELATIVE TO QUALITY—These Plumes, both French curled and Willow Plumes, are from first quality stock of genuine African male birds, and will be found superior in durability, style, and finish.

We have a large collection of specially made Willow Plumes, one of a kind. All offered at similar sale prices, these ranging up to \$25.00.

French curled plumes.

Black only. Value \$2.00. Sale price..... 98c
Black only. Value \$2.95. Sale price..... \$1.75
Black and white. Value \$7.50. Sale price..... \$4.75
Black and white. Value \$12.00. Sale price..... \$7.95
Black and white. Value \$18.50. Sale price..... \$12.95

Handsome willow plumes.

These plumes are most extraordinary values. In all lots we have black, white, and colors.

Willow plumes. Value \$8.50. Sale price..... \$5.00
Willow plumes. Value \$15.00. Sale price..... \$10.00
Willow plumes. Value \$18.50. Sale price..... \$12.95

Only Enough for One Day.

Black fur hats

TURBAN AND MUSH-ROOM SHAPES. Trimmed with heads and tails. Not one worth less than \$5.00. Choice to-day

\$2.50

The maker was about to begin work on another line of hats and was glad to accept our offer for his entire stock—which, however, is hardly large enough to supply the demand that the selling price quoted will bring to-day.

SHEETS PILLOWS

Both are snaps.

At 69c—

60x90-inch Bleached Sheets, of fine, soft-finish cotton; equal to Mohawk or Salem cotton; made without seam of full-width material; worth 85c.

First Floor—Bedwear Section.

At 49c—

Full double-bed size "Full-width Brand" Sheets without seam; bleached cotton without starch; and filling; bought to-day in the market would have to sell at 65c.

First Floor—Bedwear Section.

This lot } **\$1.19**
underprice

Size 20x27 inches; weigh 3 pounds each. Specially treated feathers, which are positively odorless; covered with fancy art ticking; worth \$1.50 each.

Also

underprice... } **49c**

Sell regularly at 50c each. Size 18x25 inches—just right size for cot or stuffing fancy couch pillow slips; odorless feathers; blue and white striped ticking.

First Floor—Bedwear Section.

An importer's sample line of Collars, yokes, chemisettes to go at ...

39c

ALSO some coat sets. They're kinds that sell regularly at 75c to 95c. Large variety of styles, of which we specially mention—lace collars for coats, in long pointed effects. Chemisettes and yokes, in point venise and point gaze laces.

First Floor—Bargain Tables.

A genuine snap---

58c Sampson's 39c yd.
lining silk

Black only—but, then, black is a very popular silk lining. This is a well-advertised and good-wearing taffeta silk lining, and it was because the maker had but 30 pieces of black only, that we secured the concession in price. Look for it Monday.

75c LINING SATIN. 38 inches wide, in pearl, brown, tan, black, cream, white, light blue, and 59c
15c MOIRE-FINISH PERCALINE—all colors and fast black. Special to-day, a yard..... **9c**
MERCERIZED SATIN. 22 inches wide; soft, lustrous finish; fast black and colors. Special to-day, a yard..... **12c**

First Floor—S. Kann, Sons & Co.

\$1.25 all silk satin rajah.

Olive Satin Rajah.
Artichoke Satin Rajah.
Tan Satin Rajah.
National Satin Rajah.
Old Rose Satin Rajah.
Wine Satin Rajah.
Wistaria Satin Rajah.
Sapphire Satin Rajah.
Old Blue Satin Rajah.
Brown Satin Rajah.
Navy Blue Satin Rajah.
Pink Satin Rajah.
Lavender Satin Rajah.
White Satin Rajah.
Black Satin Rajah.

75c
YARD

The most distinctive fashionable silk fabric. 24 inches wide. Heavy enough for making one-piece dresses, two-piece suits, and separate coats. Never before offered at such a price.